

## ***Fees: Crop Management Services***

### ***AGRONOMY & FIELD SCOUTING: Pest Monitoring and Recommendations***

This service provides the essential field scouting and agronomic advice that farmers need all year. The core of this package is **spring weed scouting and recommendations, insect and disease scouting** all summer, and **fall pre- and post-harvest weed recommendations**. It also includes **year-round crop planning and record keeping** with the **SWAT Records** app. Year-round direct access to your own agronomy support team along with core field scouting provides the essential services that are consistently in demand.

#### ***Spring Weed Scouting, Recommendations, Sprayer Coordination Reports:***

- spring planning, weed checks for pre-seed, pre-emergent and in-crop herbicide recommendations, spot check follow-up, sprayer coordination reports (timing, mixing, product lists)

#### ***Summer Insect and Disease Scouting:***

- disease services (fungicide advice, staging, recommendations)
- canola insects (early July, mid-August scouting, advice), aphids
- services exclude wheat midge
- cut worms: basic checks only during spring weed scouting

#### ***Fall Weed Control, Crop Planning:***

- pre-harvest staging, post-harvest scouting and herbicide recommendations, crop plans (recropping restrictions, histories, etc.)

#### ***Reports, History, and Data Sync Services:***

- **SWAT Records** mobile and emailed reports included for free for all farm staff

#### ***Soil Testing, Fertility Plans, Mapping and Variable-Rate Prescriptions:***

- Fees separate: services must be selected from SWAT MAPS Price List

**\$4.95/acre** (split invoicing payable \$3.00/acre in spring and \$1.95/acre in fall)  
35-40 trips to farm per season

***Experienced Local Agronomists,  
Fully Independent Advice, Recommendations***

***Crop Rotation Plans, Pest Scouting,  
Sprayer Logistics***

NOTE - Price subject to change at any time and without notice  
- avg field size <150ac = \$0.20/ac, >150 no charge  
- discounts: summerfallow, alfalfa = N/C in fall season